



# Success Story

**BUFFALO DISTRICT OFFICE** District Director, Franklin J. Sciortino

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Contact: Kelly J. LoTempio  
[kelly.lotempio@sba.gov](mailto:kelly.lotempio@sba.gov)

## New Doors Open for General Contractor, Global Urban Enterprises

*SBA resources aid service-disabled veteran in launching his own business*

**BUFFALO, NY** – Global Enterprises Inc.; was founded in 2013 by Al Urban, a service-disabled veteran of the United States Army. By 2015, Urban became certified to do business with the U.S. government and officially launched his business in 2017.

Now on his way to owning a profitable construction company, Urban found himself seeking aid in future business planning, contracting and market research. Thus, he reached out to the U.S. Small Business Administration where he received SCORE mentoring, contracting assistance and business planning tools to further his business success.

“Not only did SBA’s resources help me with obtaining my service-disabled veteran-owned small business certification and navigating through government contracting, but they also provided me with a personal SCORE mentor that helped me to strategize and grow my business,” said Urban.

Global Enterprises Inc. is located in Victor, New York. The company primarily operates in the commercial and office building, new construction business/industry within the construction/general contractors & operative builder’s sector.

While the last few years have been difficult for Global Enterprises, new doors have opened for this general contractor who now has over ten active contracts and projects with local state and federal government agencies. Some projects include masonry work in Batavia, NY, painting work in Canandaigua, NY and plumbing and heating in Bath, NY. And plans to hire additional employees are on the horizon.

Urban says, “I plan to hire as many veterans as I can!”

Urban’s strong record of success continues to this day. While he is grateful to the SBA and the resources he received, he says that you must also work hard, spend time learning the rules, regulations and processes.

Today, when you ask him how he survived such challenging times, he says, “every day is a success, happy dance...for me completing my first project and moving into the government cycle.”

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